

Customer Spotlight

Cambridge Paving Stones



About Cambridge Paving Stones

Since 1995, Cambridge Paving Stones has manufactured quality paving and wall stones for residential, commercial, and municipal projects. All Cambridge paving stones are made with ArmorTec® to ensure a smooth and dense surface with rich color that will maintain its true integrity longer than traditional stones. For more information, visit their website at www.cambridgepavers.com.

“Hoffman carries machines that are the best fit for our company”

“We recently purchased a Doosan DL 420-5 wheel loader from Hoffman for our paving stone manufacturing business. At first we were against the machine due to the fact that we had a bad experience with a used Doosan we previously bought. We were ready to purchase a different model when Matt Jensen at Hoffman called and convinced me to give Doosan another try.

“Based on my 20 years of experience running a bucket loader, the Doosan was the best fit, not only for its quality and ease of use, but because of its comfort as well. When you’re operating a machine for 12 hours, it’s not only important that it functions properly but also that it is comfortable for the operator. That was the deciding factor for me, and made our choice clear.”

“Hoffman looks at me the exact same way I look at my customers”

“I had never worked with Hoffman until I called them for a service issue on one of our machines. I left a message, and within 30 minutes Matt called me back, and from that day on he helped me with whatever I needed to keep my business running. Matt has stuck with me and we have established a really good relationship, and I look forward to continuing it in the future.

“Hoffman is the type of partner I need in this business, someone who is going to realize what I have to accomplish and supply me with the services and equipment to make that happen on a daily basis. It was nice being in the position of a customer and realizing that Hoffman was looking at me the same way I look at my customers.”

— Jack Callahan, Director of Operations
Cambridge Paving Stones

DOOSAN

Contact Hoffman today!

New Jersey

Piscataway
Corporate Headquarters
732-752-3600

South Jersey
856-875-0036

New York

Mid-Hudson Valley
845-236-3000

New York City
718-822-1180

Long Island
631-207-2900

24 Hour Emergency Line
800-4-HOFFMAN

www.hoffmanequip.com